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### **MISSION**

To fight hunger by assuring that all those in need, especially children, have access to food and other resources.

#### October 2022

Dear Friends of the Food Bank.

Thank you! FY2022 came with many challenges, but with your ongoing support and continued commitment to our work addressing food insecurity in Anne Arundel County, we have been able not only to persevere, but also to strengthen and expand in significant and critical ways.

Over the past year, the Food Bank distributed over four million pounds of food through our Agency Partners located across the County. During this time, we met 132,654 service requests which equates to 3,238,356 meals served with Food Bank resources. In FY2022 we supported 14 baby and four senior specialized pantries as well as 86 food pantry locations. Through the Backpack Buddies program, we partnered with 22 Anne Arundel County School locations to provide a backpack full of food to qualifying students for each weekend and school holiday break. Taking note of the feedback we have received from our Agency Partners and the neighbors they serve, we sought whenever possible to increase access to fresh produce and lean meats. We are also making a concerted effort to provide our neighbors experiencing food insecurity with choices that reflect their cultural food preferences, empowering families to maintain traditions, and share meals that feed both the body and the spirit.

Looking at our own operations and opportunities for improvement continued in FY2022. Prioritizing employee, volunteer, and visitor safety, we made upgrades to both our fire and security systems. In preparation for the development of our first-ever three-year strategic plan, we performed a warehouse efficiency analysis examining the movement of food from arrival at the Food Bank to departure, and the human labor expended in the process. We learned that we have important work to do in this arena both to save time and to create a more streamlined work process for our warehouse team. We are addressing this challenge over the coming year.

Looking ahead, there is much that we cannot predict. Rising inflation continues to take a severe toll on household budgets, and while unemployment is relatively low, food insecurity remains high with households spending an average of \$311 more a month on the same goods and services as they did at this time last year. Uncertainty about the pandemic lingers as well as we move into the winter months. Just as in the past, Anne Arundel County Food Bank will be here to rise to all challenges. With you as our partners, we are confident in our ability to lead with flexibility and adaptability. Thank you for your support, your commitment to our community, and your trust in our work. We are deeply grateful that you have chosen to walk with us in our mission to alleviate food insecurity in Anne Arundel County.

With sincere gratitude and appreciation,



Jenl Faluy Legh Poley



Bappa Pal
President

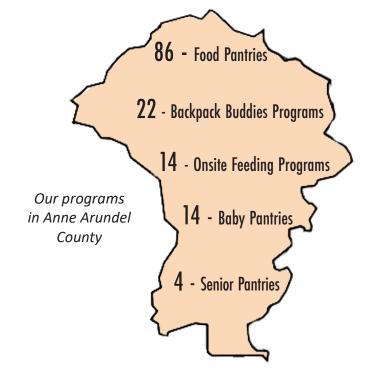
## **EXPANDED PROGRAMS**

### **Baby & Senior Pantries**

Over the past year we initiated our second annual Member Agency & Client Feedback Survey to determine our effectiveness in the community and identify the needs of our partners and neighbors. Overwhelmingly, we heard there is need to expand our baby and senior pantry programs. Items like diapers which are a basic necessity for a household with young children, cannot be purchased with Supplemental Nutrition Assistance Program (SNAP) benefits. As a result, one in three mothers will cut back on essentials to afford the 2,200 diapers on average a child needs in a year.

We responded. Because of our strong community support, we were able to expand from supplying five baby pantry locations to fourteen throughout the County, assisting over 1,500 families each month. Locations include Annapolis (4), Glen Burnie (2), Edgewater (2), Brooklyn Park, Shady Side, Jessup, Linthicum, Odenton, and Laurel. And we are not done! Next fiscal year, our goal is to expand to 15 total baby pantries throughout the County, a much-needed system of partners to distribute diapers, wipes, formula, and baby food to keep babies and toddlers clean and healthy.

Fifty-three percent of responding member agencies also requested our support to enable them to offer senior pantry items. In response, we grew from two senior pantries to four this past fiscal year. Many Anne Arundel County seniors are hit especially hard with the extra costs of incontinence supplies and nutritional supplements, both of which cannot be purchased with SNAP benefits. These items are critical for health and well-being, but are difficult to afford on a fixed income. Expanding our senior pantry program enabled our partners to serve an additional 111 seniors each month.





## Why "Neighbors"?

Language choice best practices are forever evolving. At the Anne Arundel County Food Bank we are always mindful of the way in which we treat, think about, and share information regarding the people we serve in our community. Respect and dignity are central to how we deliver services and how we share the story of food insecurity in Anne Arundel County. Going forward and in alignment with our peer institutions in the state and across the country, we have adopted the use of the word "neighbor" to describe best the individuals we serve. We are proud to make this change and invite you to join us in speaking of anyone who is food insecure in our community as your neighbor.

## TOGETHER WE MEET THE NEED



After nearly a year, we welcomed our volunteers back to our warehouse. They clocked over 2,205 hours of service to Anne Arundel County Food Bank in FY2022!

**Volunteers** 



Member Agencies Our 70+ Member
Agencies are directly
responsible for distributing
the food we provide to
our neighbors throughout the County. They
inform our work to
address food insecurity.
They are the boots on
the ground. We simply
could not serve so many
people without them!



Our work is greatly enhanced by our network of partners. Through collaboration, we strive for a future where all people in our County have equal opportunity for positive health outcomes.

**Partners** 



### 38,400 PEOPLE FED

EACH month (individual food pantry visits).

## **OUR IMPACT**

In FY2022, we continued to meet the need for food in our community head-on. We distributed over 4 million pounds of food, the equivalent of more than 3.2 million meals, to our Anne Arundel County neighbors. Ever striving to strengthen our service and to meet the needs of the community, we provided our Member Agency partners with training opportunities and worked in collaboration with their many community volunteers to pick-up and deliver food in both established and new locations throughout the County. The data and feedback we received through our partners enabled us not only to track the movement of food, but also to measure our effectiveness and adapt to changing circumstances.

Our many warehouse volunteers - individuals, as well as civic, community, and corporate groups - logged 2,205 hours in FY2022. Sorting and boxing food, they made it possible for us to move our resources quickly back out to the community. Though our volunteers are priceless, the current monetary value tied to one volunteer hour is \$29.95. Our amazing volunteers contributed the equivalent of \$66,039.75 in their time and talent. What a treasure they are!

Our partners in the community provide the much-needed wrap-around services that are critical to the well-being of our under-resourced neighbors. With these services, they assist families facing a complexity of burdens on top of food insecurity. We are proud to be part of this continuum of support services and are grateful to work alongside our many partners as we all strive to make Anne Arundel County a place where everyone can thrive.



## OVER 4 MILLION POUNDS

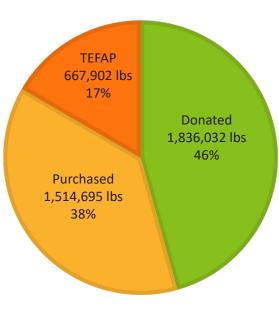
of food distributed.



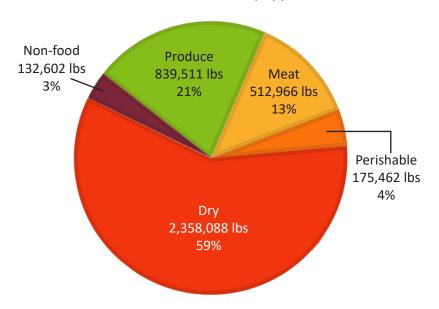
## 840,000 POUNDS

of fresh produce distributed.

### Food sources:



### Distribution by type:





## **BECAUSE OF OUR DONORS**

Thanks to the generosity of individuals, foundations, and corporations, we raised \$2,169,328 in private support in FY2022. We also raised an additional \$2,315,284 through County, State, and Federal Government grants, and received in-kind donations with a monetary value of \$3,343,444. Because of our donors, the positive impact of the work of the Anne Arundel County Food Bank was felt across our County.

Whether it was a one-time gift of \$10, a recurring monthly donation of \$100, a \$5,000 event sponsorship, an annual \$20,000 gift, or a \$100,000 foundation grant, every contribution supported our operations and provided nourishing food for someone facing hunger in our community. Because of our donors, our neighbors across Anne Arundel County had access to food to feed their bodies and sustain their spirits. Thank you.



# Crosby Marketing Matching Gift Campaign

Crosby Marketing has inspired hundreds of people throughout Anne Arundel County with their matching gift campaigns. This past year, they launched TWO campaigns to help us fulfill our critical mission. Combined, they raised over \$400K! Not only do we thank Crosby Marketing for inspiring giving, but we also thank all of our donors who participated in the match, helping us reach and EXCEED our goal.

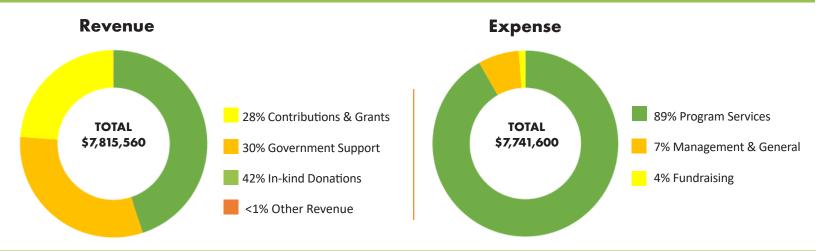


### **Driving Forces**

Food drives and the people who orchestrate them help to provide essential resources throughout our County. Thank you to the 75 businesses, communities, and organizations who held food drives last year and collected over 405,000 pounds of food for neighbors in our community.

This year we are spotlighting **Heritage Harbour** (pictured above) for hosting their annual community-wide food drive. In just one day, the crew of over 40 volunteers went to 1,800 units in Heritage Harbour to collect 5,320 pounds of food and \$13,000+ in monetary donations for the Anne Arundel County Food Bank.

## **FINANCIAL REPORT FY2022**





2022 MAJOR SPONSORS

































In May we hosted our inaugural Feeding Hope event at Homestead Gardens in Davidsonville, to great success. With the generous support of our many sponsors, both monetary and in-kind, and the many individual attendees, we raised \$75,000 to help alleviate food insecurity in our community. We are already making plans for year two and are excited to announce that Feeding Hope 2023 will be held on May 18th.

We look forward to seeing you there!

www.aafoodbank.org/feeding-hope



Save the Date for 2023 Feeding Hope

May 18th

Homestead Gardens, Davidsonville



## THE ROAD AHEAD

We deeply appreciate the time and energy that our board, staff, volunteers, and stakeholders have contributed to the Anne Arundel County Food Bank as we continue to transform the organization and best serve our County neighbors.

At the beginning of 2022, we embarked upon the development of our first formal strategic plan, which will guide our future activity and direction. We have contracted with a consulting firm specializing in nonprofits to support us in this important process. The final plan will be complete in December 2022, and we look forward to sharing it with all of you.

As we look to the future, there is much that we do not yet know. We recognize that we are not out of the pandemic woods yet and that inflation's course is at best uncertain. We are currently seeing a new

rise in pantry visits, but cannot predict if this trend will slow or continue its growth. Pandemic-era support programs that brought a vast influx of federal dollars and supplemental food to the Anne Arundel County Food Bank are coming to an end. Perhaps new programs will be instituted, perhaps they will not.

We do know that we will continue to adapt, grow, and strengthen as an organization. We will selfevaluate, seek feedback from our neighbors and supporters, and assess new challenges as opportunities, meeting them with flexibility and creativity. We recognize the strength in community and are grateful for the ongoing support of our many committed partners as we work together to alleviate food insecurity in Anne Arundel County.



**Mailing Address:** PO Box 650 Crownsville, MD 21032

**Physical Address:** 120 Marbury Drive Crownsville, MD 21032

(410) 923-4255 www.aafoodbank.org EIN: 52-1660473









### **Questions?**

Are you interested in learning more about the Anne Arundel County Food Bank? Please contact Sarah Reilly, Development Director, at 410-849-7507 or sarah@aafoodbank.org.